



20 January 2016

Kevin Murphy
Trust Manager
Greytown District Trust Lands Trust
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Kia ora Kevin,

Club Bulk Funding – 2017

On behalf of our fourteen members, the Greytown Sport & Leisure Society would like to apply for the sum of \$35,322 as Club Bulk Funding for the calendar year commencing 1st January 2017. Please find attached a breakdown of the estimated fixed costs and proposed allocations for member clubs of the Society for the year to 31 December 2017.

In recent years the Society and the Trust have made allocations based on a reasonably fixed set of historical estimates. We have used those figures to determine a total set amount for the Society to allocate. Allocations have been increased or decreased on a pro rata basis depending on the set amount made available by the Trust.

There have been some significant recent changes to fixed costs for some of our members as a result of growth in the clubs. Some clubs that are more established are facing less fixed cost challenges. There have also been changes for rental and maintenance costs for clubs that use the Soldiers Memorial Park Pavilion. We have adjusted figures for those clubs to provide for extra support where required.

Club Achievements

There have been many highlights this year for our members, who now represent well over 1,200 active participants or approximately half the local population. This past year has seen another successful winter season for our town and the summer codes are doing very well with notable increases in membership and on-field/on-court success. While traditional codes remain strong, other exciting new codes are emerging in our community. We continue to punch well above our weight class in terms of contributing athletes at regional and national representative levels. We will continue to update Trustees on these developments through our quarterly reporting process.

School Sport

We continue to contribute to the growth of primary schools based sport through our support to South Wairarapa Schools. Our relationship with Greytown School continues to underpin much of our work. We are aware that there has been a call from parts of the community for increased support to Kuranui College sport. While there are clear challenges, we view this as an exciting development and an opportunity to grow sport at the college, improve links between the college and clubs, and celebrate the sporting successes at the college.

Gaming & Community Grants

The Society and our member clubs are extremely grateful to receive so much support from the Trust, as it is getting continually harder to obtain funding from other community and gaming trusts. Competition

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for grants has also increased dramatically, as the costs for clubs to exist and people to play have risen. It is therefore more important than ever for clubs to be well governed, to set financial targets, to monitor progress, to develop a strategic plan, to engage with their members, and to provide them with an experience that is valued. We will be stepping up our work with this year with member clubs to ensure they are making good use of the other sources of grant funding available to them.

Club Bulk Funding

For the past twelve years, the Club Bulk Funding has been based on estimates of the fixed costs of our members. These were adjusted in 2014/15 to meet the limit of \$35,000 advised by the Trust in recent years. The following fall within the category of fixed costs, which are not funded by other gaming and community grants:

- Administration
- Audit/review
- Electricity (fixed line charges only)
- Insurance
- Maintenance
- Rates
- Rent/Hire (pool, courts, turf, etc)

Last year, saw the implementation of the outcomes of a major review of club bulk funding. This has been very successful. I am very pleased to report that allocations are now much more streamlined. Clubs are now strongly incentivized to uptake their allocations within the funding year and meet the various requirements to be eligible for future funding. We are very proud to be able to advise that the Society was also able to allocate some extra small amounts to clubs providing support for children's sport in our community.

Monitoring Performance and Getting Value for Money

We continue to provide quarterly briefings to the Trustees on the status of sport in our town and on the funding of sports. These reports were based on a consultation with Trustees. We would be very happy to provide an opportunity to new and returning Trustees to explain the reporting process and answer any other questions they may have about the club bulk funding allocation process.

On behalf of the Society, I very much hope the Trust will support our application for Club Bulk Funding. The Society is proud of its many achievements over the past thirteen years and is excited by the opportunity to work with the Trust to further develop and enhance what we do for our members and others. We truly believe this will enable the Society to position itself to achieve our vision and goals for the benefit of the Greytown and wider community.

Yours sincerely,

Paora Ammunson
Executive Officer

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Club Fixed Costs Estimates & Proposed Allocations 2017

Club	Admin Contribution	Audit/Review	Electricity Fixed Charge*	Insurance**	Maintenance (Playing Area)**	Rates**	Rent/Hire**	Total Fixed Costs	Less 12%
Bowls	50	50	300	2,072	3,642	1,556		7,670	6750
Bridge	50	50					2500	2,600	2288
Cricket (Junior & Senior)	200	50	300		985		500	2,035	1791
Football	200	50			250		500	1000	880
Gliding	50	50		692	250		2,138	3,180	2799
Gym	50	50		134			3,938	4,172	3672
Junior Football	550	50			500			1100	968
Hockey (Junior, Men & Women)	200	100					3,635	3,935	3463
Netball (Junior & Senior)	200	50					350	600	528
Rugby (Junior and Senior)	200	100	900	3,147	531	1,859		6,737	5929
Scouts	100	50	300	1,350		1,666		3,466	3051
Swimming	200	50					2,263	2513	2212
Tennis	200	50	200	426	250			1126	991
Trails Trust	0	0			0			0	0
	2250	750	2,000	7,821	6408	5,081	15,824	40,134	35,322

* Electricity (Fixed Charges) are capped at \$300 per connection.

** Insurance, Maintenance (Playing Area), Rates and Rent/Hire are capped at 75% of the total cost.